Success NOTES

Your first few appointments are a valuable learning experience.
Take a moment after each party to reflect, track your results and improve step by step.

1 APPOINTMENT / PARTY 1

Date: _____ Bookings: _____

Sales ($): _____ Job Conversations: _____

What went well? _____

_____

What can I improve? _____

_____

What did I learn? _____

_____

Next step: _____

_____

2 APPOINTMENT / PARTY 2

Date: _____ Bookings: _____

Sales ($): _____ Job Conversations: _____

What went well? _____

_____

What can I improve? _____

_____

What did I learn? _____

_____

Next step: _____

_____

3 APPOINTMENT / PARTY 3

Date: _____ Bookings: _____

Sales ($): _____ Job Conversations: _____

What went well? _____

_____

What can I improve? _____

_____

What did I learn? _____

_____

Next step: _____

_____

4 APPOINTMENT / PARTY 4

Date: _____ Bookings: _____

Sales ($): _____ Job Conversations: _____

What went well? _____

_____

What can I improve? _____

_____

What did I learn? _____

_____

Next step: _____

_____

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5 APPOINTMENT / PARTY 5

Date: _____ Bookings: _____

Sales ($): _____ Job Conversations: _____

What went well? _____

_____

What can I improve? _____

_____

What did I learn? _____

_____

Next step: _____

_____

6 APPOINTMENT / PARTY 6

Date: _____ Bookings: _____

Sales ($): _____ Job Conversations: _____

What went well? _____

_____

What can I improve? _____

_____

What did I learn? _____

_____

Next step: _____

_____

7 APPOINTMENT / PARTY 7

Date: _____ Bookings: _____

Sales ($): _____ Job Conversations: _____

What went well? _____

_____

What can I improve? _____

_____

What did I learn? _____

_____

Next step: _____

_____

8 APPOINTMENT / PARTY 8

Date: _____ Bookings: _____

Sales ($): _____ Job Conversations: _____

What went well? _____

_____

What can I improve? _____

_____

What did I learn? _____

_____

Next step: _____

_____

REVIEW & NEXT STEPS

- ◯ Look at your overall results.
- ◯ What patterns do you see?
- ◯ What can you do differently next time?
- ◯ Plan your next parties and appointments.
- ◯ Celebrate your progress!



FINAL MESSAGE

What gets measured *gets improved.*

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